COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #051226
Entitled

Catalog Solutions for Public Safety, Rescue, and Emergency Management Equipment, Tool, and Supplies

The following advertisement was placed May 24,2026 in and on the Sourcewell website www.sourcewell-mn.gov , Sourcewell Procurement Portal https://proportal.sourcewell-mn.gov, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter www.nyscr.ny.gov, May 25, 2026 in South Carolina's The State, Oregon's Daily Journal of Commerce and in the Salt Lake Tribune, May 27, 2026 in the Deseret News, May 24, 2026 and May 31, 2026 in USA Today and The Oklahoman and Indianapolis Star, May 27, 2026 and April 4, 2026 in the Indianapolis Business Journal.

> *Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Catalog Solutions for Public Safety, Rescue, and Emergency Management Equipment, Tool, and Supplies to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. Sourcewell encourages the use of Small, Minority-owned, Women's Business Enterprise, Veteran-owned Business Enterprise (S/M/WBE/VBE) suppliers both as prime and subcontractors and encourages the participation of these suppliers in the solicitation process. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than May 12, 2026, at 3:30p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Broadband and Networking Consultants	Leisure Pro, Ltd.
22nd Century Technologies, Inc.	Liberty Lithographers, Inc.
911 Supply & Adventure Gear, Inc.	Lifesavers, Inc
A.M. Communications Solutions, Inc.	Locality Media, Inc.

A&M Industrial, Inc.	Logan Industries, Inc.
AAA Emergency Supply Co., Inc.	Madim, LLC
ABER HYDRAULICS, SA	Magnolia MedPro, Inc.
Absolute AutoGuard, Inc.	Mallory Safety and Supply
Absons Project Management, LLC	McKesson
Advanced Electronic Design, Inc.	Medical Shipment
AeroClave, LLC	MES Service Company, LLC
AirWise Solutions, Inc.	Midway Trailers, Inc.
AJK Communications	Military Consulting Solutions
All Steel Fabrication, Inc.	MLR Rope & Gear, Inc.
Alliance Technology Group, LLC	Modern Networks
Allied Medical Instruments, Inc.	More Prepared, LLC
Alpine Software, Inc.	MPGJ, LLC
Amazon.com Sales, Inc.	National Signal LLC
Ambipar Response Canada	NextGen Upfitters, LLC
American 3B Scientific	Ningbo Langtao Lighting Co. Ltd.
American Pleasure Products, LLC	Noble Supply & Logistics, LLC
American Signal Corporation	Northern Metalic Sales Gp, Ltd.
AMF World Enterprise, Inc.	Northern Tool & Equipment Catalog Holdings, Inc.
Anonymous Alerts, LLC	Oak Analytics, Inc.
Ansell Canada, Inc.	OmniWarn, LLC
Arbill Industries, Inc.	Pacific Office Solutions, LLC
Artanis Capital, LLC	Paladin Technologies
AshBritt, Inc.	Paradigm Printing, Inc.
Atlantic Emergency Solutions, Inc.	Penta Corporation
Aurora Government Services	People Tech Group Inc.
Automax Rent-a-Car, Inc.	Percy Towers, LLC
Axios Builders, LLC	Performance Health Supply, Inc.
Bearcom	Performance Safety Group I, LP
Bidr Technologies, Inc.	Politac LLC
Big Ben Medical Supplies	Possible Missions, Inc.
Big Papa Enterprise, Ltd.	PowerShell Corp.
Biomorph, Inc.	Precision Press
BK Technologies, Inc.	Price Reporter, Inc.
Black Box Safety, Inc.	Prime Vendor, Inc.
Botach, Inc.	Pro-Fit Outfitters
BPB, LLC	Pro-Lite, Inc.
BTA Supply, LLC	Products360 Strategy & Services, LLC

Caps Plus	Public Safety Unlimited, LLC
Cardinal Health	PURVIS Systems Incorporated
Central Arkansas Truck Outfitters	PVPII-FNSS Acquisition, Inc. dba Global GRAB Technologies, Inc.
Central Trailer Sales, Inc.	PWXPress
Circuit Commander, Inc.	Ray O'Herron Company, Inc.
Classic CC Denison, LLC	Reilly Foam
Communications Technologies, Inc.	Rescue One Training For Life, Inc.
Competitive Service Solutions LLC.	Rologard Global Company, LLC
Concordance Healthcare Solutions, LLC	RRDS, Inc.
Coram.ai	RTP Armor, LLC
Courage Tactical, LLC dba CopsPlus	Rugged Solutions America
Craftmaster Hardware, LLC	Ryzhka International, LLC
Cresilon, Inc.	Safe Industries
Crossing Guard Services, LLC	Safeguard Recruiting LLC
CSS Mindshare, LLC	Safety Compliance Services, LLC
D & R Electronics, Ltd.	Safety Rail Source, LLC
D&J Printing	Safety Source Fire, Inc.
Dan Enterprises Team, LLC	Safeware, Inc
Dana Safety Supply, Inc	Sas Halo, LLC
Dash Medical Gloves	Satellite Industries, Inc.
Datascience, LLC	SD Industries, LLC
Delta Saber, Inc.	Seattle Times/Rotary Offset Press
DES	Sebright Products, Inc.
Discount Two-Way Radio Corporation	Selex ES, Inc.
Donatini, Inc.	Senzary, LLC
Double Tap Industries, LLC	Sepia Helps
DreamSeats, LLC	Shipcom Wireless, Inc.
Drellishak & Drellishak	Sid Tool Co., Inc. dba MSC Industrial Supply Co.
Dronetag s.r.o.	SimplyMeats Traceable Distribution, Inc.
Echo Incorporated	Skaggs Companies, Inc.
Electro Kinetics Supply	Skeeter Brush Trucks, LLC
Electronic Design Company	Skydio, Inc.
Emergency Management Collaborations, LLC	Smartech Security, Corp.
Emergency Responder Products	SNF, Inc.
Emergency Services Consulting International	Sonepar Mountain Holdings, LLC
Equipment Share Advanced Solutions	SPI Health & Safety
Etherstack, Inc.	SRT Supply, LLC
Ethos Fire, LLC	Star Solutions International, Inc.

Euramco Group	State Line Fleet Services, LLC
Evacuscape, Inc.	State of North Dakota
Fechheimer Brothers Co.	Strategic Communications
Fire Catt, LLC	Strategic Equipment, LLC
FIRE-TEC 1, Inc.	Streicher's, Inc.
Firefighter One, LLC	Stryker Canada ULC
Firefly Technology, Inc.	Stuck Enterprises, Inc.
FireTech Supplies	SupplyCore
First Responder Outfitters	TacMed Solutions, LLC
Flip Lok, LLC	Tall Hat Foods
Fotokite US, LLC	Talosys, Inc.
FSOC, LLC	Tango Tango, Inc.
G T Distributors, Inc.	Tava Products LLC
Galls, LLC	Tech Atlantix LLC
Garage Technologies, Inc.	Telonic Systems, Inc
Gatr Technologies, Inc.	Testforce USA, Inc.
Genetec, Inc.	The Pathfinder Solutions Group, LLC
Goldschmitt and Associates, LLC	The Skagit Table, LLC
GovConnection, Inc.	ThreatSight
GovSmart, Inc.	TKK Electronics, LLC
GridShift Solutions, LLP	Toca, LLC
GTM Intermediate Holdings, Inc.	Trans-Care Rescue, Ltd.
Hansler Smith Limited	Transportation Solutions & Lighting, Inc.
Havis, Inc.	Trusted & Dependable Solutions, LLC
HCSS	Truvaan, LLC
Hi Rise Camera	Tulmar Safety Systems, Inc.
HIgh Speed Logistics, Inc.	U.S. Armor Corporation
IDIS Americas, Inc.	Uniforms2Gear, Inc.
Impact Power Technologies, LLC	Unipak Corp.
Incident Communication Solutions	Upswing Industrial, LLC
Infinity Human Resource Group, Inc.	US Energy a division of US Venture
Infinity Supply, LLC	Utilitac Equipment and Upfitting
Infojini, Inc.	Vertical Supply Group
Innovative Wireless Solutions, Inc.	VidlSourcing, LLC
Isotec Security, Inc.	Vitacore Industries, Inc.
J&I Stephens, LLC	Voice Products, Inc.
Jenkins & Wynne, Inc.	W.S. Darley & Co.
Jersey Tactical, Corp.	W.W. Grainger

Joint Force Tactical	Western Equipment, Ltd.
K & K Emergency Systems, LLC	Westnet, Inc.
Kilo North Custom	Witmer Public Safety Group, Inc.
KodeBlu, LLC	Wright Tool Company, LLC
L.N. Curtis & Sons	XpertVR, Inc.
LANCO North America Corp	Zin Boats
Lawson Products, Inc.	Zodiac of North America, Inc.
LC Action Police Supple, Ltd.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on **May 12, 2026 at 3:30 pm., Central Time.** Proposals were received from the following:

911 Supply & Adventure Gear, Inc.
Botach, Inc. dba Battle Steel
Concordance Healthcare Solutions, LLC
Courage Tactical, LLC dba CopsPlus
CSS Mindshare, LLC
Dan Enterprises Team, LLC
Dronetag s.r.o. dba Dronetag
Echo Incorporated
Ethos Fire, LLC
Fire Catt, LLC
Firefighter One, LLC
FireTech Supplies
Fotokite US, LLC
G T Distributors, Inc.
Galls, LLC dba Uniform Works Limited
J&I Stephens, LLC
Kilo North Custom
L.N. Curtis & Sons
Leisure Pro, Ltd. dba Scuba.com
MES Service Company, LLC
Midway Trailers, Inc. dba Total Trailers
Military Consulting Solutions dba BIS Safety Software
More Prepared, LLC
MPGJ, LLC dba Southeast Public Safety
Noble Supply & Logistics, LLC dba Noble IQ
Pro-Fit Outfitters
Products360 Strategy & Services, LLC
Rologard Global Company, LLC
Safe Industries
Safety Source Fire, Inc.
Safeware, Inc
Sid Tool Co., Inc. dba MSC Industrial Supply Co.

Skeeter Brush Trucks, LLC dba Siddons-Martin Emergency Group, LLC
Stuck Enterprises, Inc. dba Jacobs Petroleum Products
SupplyCore
TacMed Solutions, LLC
Vertical Supply Group
VidlSourcing, LLC
W.S. Darley & Co.
W.W. Grainger dba Grainger North America
Witmer Public Safety Group, Inc. dba TheFireStore

Proposals were reviewed by the Proposal Evaluation Committee:

Julie Riebe, NIGP-CPP, Senior Procurement Analyst
Scott Dobereiner, CPPO, NIGP-CPP, Procurement Analyst II
Mari Vielma, NIGP-CPP, Procurement Analyst II
Neva Crawford, Procurement Analyst I

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and/or services offered in the proposal response from CSS Mindshare LLC, Dronetags s.r.o., Echo Incorporated, Fire Catt LLC, FireTech supplies, Fotokite US, LLC, Kilo North Custom, Midway Trailers, Inc., Pro-Fit Outfitters, Rologard Global Company, LLC, Stuck Enterprises, TacMed Solutions, LLC, and VidlSourcing, LLC, fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Galls, LLC, with over 58 years in business serving law enforcement, fire, EMS, corrections and federal/military customers, Galls, LLC is fully capable of serving Sourcewell participating entities in the United States and Canada. They represent 1,600+ manufacturers, have 165+ retail locations and a company owned dealer network. Several training programs and product education is facilitated by Galls, LLC. They are offering competitive discounts off list price.

Safeware Inc. offers a comprehensive portfolio of public safety, rescue, and emergency management equipment and solutions for state and local agencies, first responders, and military. Their extensive dealer network includes certified Minority-Owned, Woman-Owned, and Veteran-Owned businesses (MWSBEs) throughout the United States and Canada. Safeware Inc. provides substantial pricing and volume discounts to Sourcewell participating entities.

Sid Tool Co., Inc., dba MSC Industrial Supply Co., distributes industrial and MRO name-brand, exclusive-brand, and generic-brand products, services, and supplies. They can serve Sourcewell participating entities from five fulfillment centers across North America. Sid Tool is offering a range of discounts off MSRP.

W.W. Grainger offers a broad line of public service equipment. Their sales staff and retail locations can serve Sourcewell participating entities throughout the United States and Canada. Their online site offers participating entities access to their catalog and orders can be directly shipped or picked up at a local store. They are offering substantial discounts off list price.

For these reasons, the following awards of Sourcewell **Master Agreement #051226** are recommended:

Galls, LLC	#051226-GAL
Safeware, Inc	#051226-SAF
Sid Tool Co., Inc., dba MSC Industrial Supply Co.	#051226-MSI
W.W. Grainger dba Grainger North America	#051226-WWG

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Neva Crawford, Procurement Analyst I

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for **RFP #051226 and Catalog Solutions for Public Safety, Rescue, and Emergency Management Equipment, Tool, and Supplies.**

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.

2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

3. The awards listed were made based on the results of the competitive solicitation process.

4. The awards listed were ratified by the Sourcewell Board of Directors on **July 21, 2026.**

Signed by:
Jeremy Schwartz
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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer